

THE LAW FIRM OF THE FUTURE

# The Latest Trends in Law Firm Technology

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by

***Darragh Fitzpatrick***

Executive Vice President, Tabush Group

***John Remsen, Jr.***

President, TheRemsenGroup

**MPF WEBINAR**

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Smart Strategies for the Forward Thinking Law Firm

[TheRemsenGroup.com](http://TheRemsenGroup.com)

## **BIOGRAPHICAL PROFILE**

### **Darragh Fitzpatrick**

Partner & Executive VP

Tabush Group

New York, New York

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Darragh has more than 20 years of experience in information technology. He joined the Tabush Group in 2005, originally as a consultant and then a network architect. In 2009, Darragh became a partner at Tabush Group and took on the role of executive vice president.

Having been involved in approximately \$20 million of IT implementations and projects at Tabush Group, Darragh has designed and managed the build out of countless firms' IT infrastructures and has successfully put in place systems to maintain the security, robustness, and scalability of these infrastructures.

Darragh's focus includes system architecture and business development, as well as account and project management. As an avid technologist and to ensure the Tabush Group team meets the high standards expected by the firm's clients, he's continually educating himself on developments in the technology industry.

Originally from Ireland, Darragh has a Bachelor of Science degree in Computer Science from the University of Greenwich in London (UK). Before relocating to New York in the early 2000s, he was an IT manager at several firms in London.

Outside work, Darragh loves sports – both watching and participating. He plays football (soccer) in a New York City metro league on a weekly basis. Darragh also keeps busy raising his two young sons with his wife, Jessica.

April 2024

## BIOGRAPHICAL PROFILE

### **John Remsen, Jr.**

President

TheRemsenGroup

Atlanta, Georgia

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John is widely recognized as one of the country's leading authorities on law firm leadership, management, marketing and business development. Since 1997 TheRemsenGroup has consulted with more than 400 law firms and thousands of law firm leaders to help them develop and implement long-term strategic objectives to improve cohesiveness, profitability and sustainability.

John is a frequent speaker and author on law-firm leadership and marketing topics. He has spoken at national and regional conferences of the Legal Marketing Association, Association of Legal Administrators, American Bar Association, and numerous state and local bar associations. His articles have appeared in dozens of highly respected legal publications, including the *ABA Journal*, *Law Practice Management*, *Law Practice Today*, *Law360*, *Legal Management*, *Marketing for Lawyers*, *Marketing the Law Firm*, *Managing Partner*, *National Law Review* and *New York Law Journal*.

Since 1988, John has been an active member of the Legal Marketing Association, and he has served as President of LMA's Southeastern Chapter, Executive Editor of *Strategies* (LMA's newsletter) and a member of LMA's national Board of Directors. He is also an active member of the Association of Legal Administrators and a popular speaker at ALA meetings and conferences.

In 2002, John created The Managing Partner Forum, a highly acclaimed conference series and community for managing partners and law firm leaders. More than 1,500 firm leaders from 1,000 law firms from 43 states have participated in 29 conferences. In addition, John distributes *The MPF Weekly*, an electronic newsletter to more than 10,500 firm leaders throughout the US, Canada and 28 other countries.

John's influence was underscored when he was inducted as a Fellow of the College of Law Practice Management in 2013, in recognition of his 25 years of demonstrated expertise in law firm leadership and management. Founded in 1994, the College honors those who "inspire excellence and innovation in law practice management." Membership is by invitation only and includes just 200 individuals.

And the College was not alone: in 2016, John was recognized by LawDragon as one of the "Top 100 Consultants and Strategists" to the legal profession; and in 2017, John was recognized as one of the world's top "leaders and influencers" in the business of law by the Association of International Law Firm Networks.

A native of West Palm Beach, Florida, John holds an MBA from The University of Virginia (1985) and a bachelor's degree in Business Administration from the University of Florida (1980). Prior to enrolling in graduate school, John was Executive Director of The Florida Council of 100, an organization comprised of Florida's top CEOs and other business leaders.

April 2024

# The MPF Webinar Series



The MPF Webinar Series: Building the Law Firm of the Future  
**The Latest Trends in Law Firm Technology**  
An MPF Webinar with Tabush Group's Darragh Fitzpatrick  
June 18, 2024 – 2:00-3:00pm ET



## Welcome



### Uri Gutfreund

Senior Vice President and Managing Principal, Ames & Gough



### John Remsen, Jr.

President and CEO, Managing Partner Forum  
President, TheRemsenGroup



# The MPF Webinar Series



## Today's Guest Speaker



**Darragh Fitzpatrick**  
Executive Vice President, Tabush Group



**HIGHLIGHTS**

- INTRODUCTION Page 1
- SUMMARY OF KEY FINDINGS Page 1
- CYBERSECURITY: FIGHTING BACK IN AN AGE OF INCREASING RISK Page 2
- IT MANAGEMENT: OPTIMIZATION THROUGH OUTSOURCING Page 3
- THE CLOUD: BREAKING THROUGH BARRIERS Page 4
- ARTIFICIAL INTELLIGENCE: ARE AI TOOLS DELIVERING? Page 5
- CONCLUSION Page 10

**TabushGroup**

**The 2024 Survey on Law Firm Technology**

# The MPF Webinar Series



## UPCOMING PROGRAMS IN 2024

- **MPF Webinar Series** – Third Wednesdays @ 2pm ET
- **The MPF Fall Symposium** – *Empowering Women* – October 8-9, 2024, in Chicago
- **The MPF Weekly** – Friday mornings
- **MPF Listserv** and Monthly **MPF Zoom Calls**
- MPF Website – [www.ManagingPartnerForum.org](http://www.ManagingPartnerForum.org)

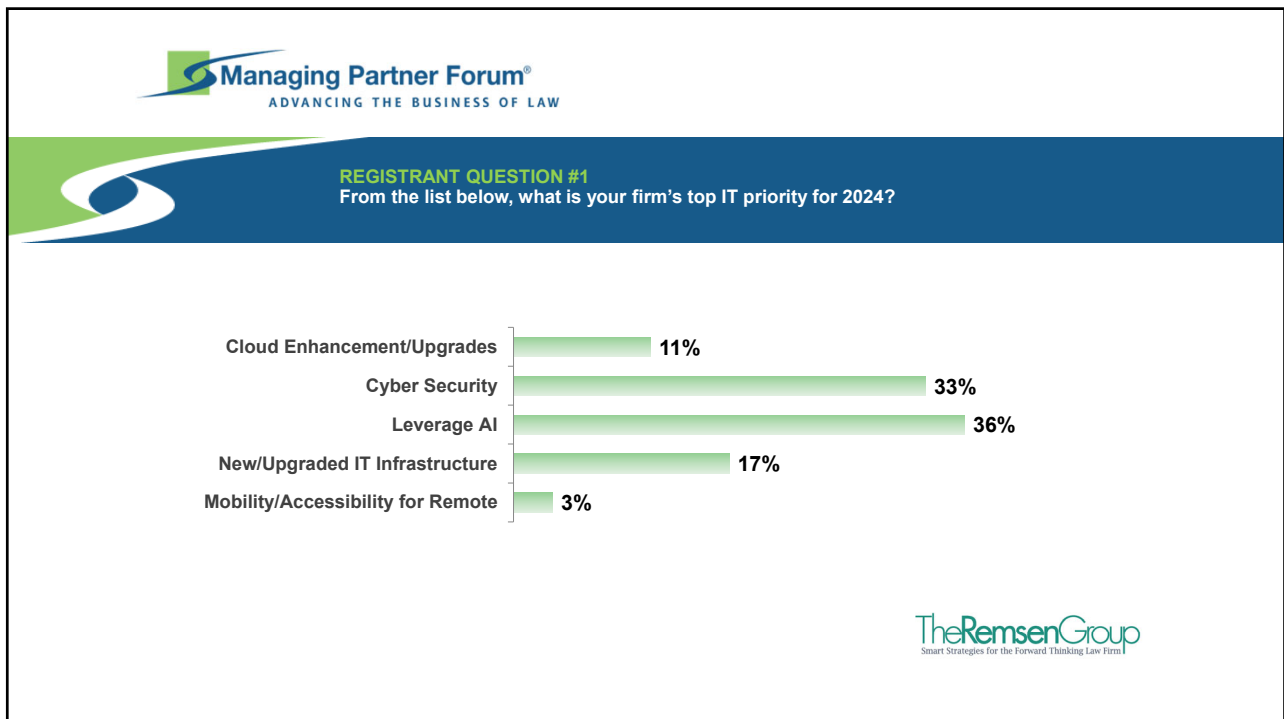


## TODAY'S WEBINAR

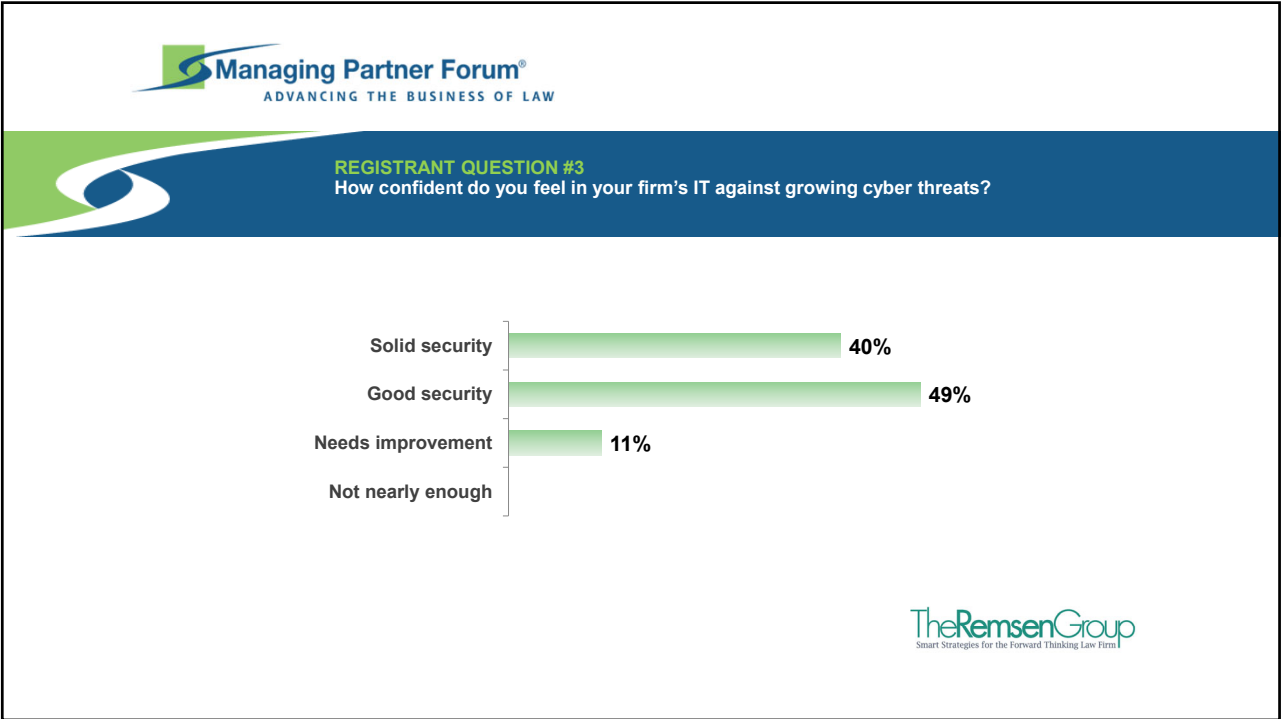
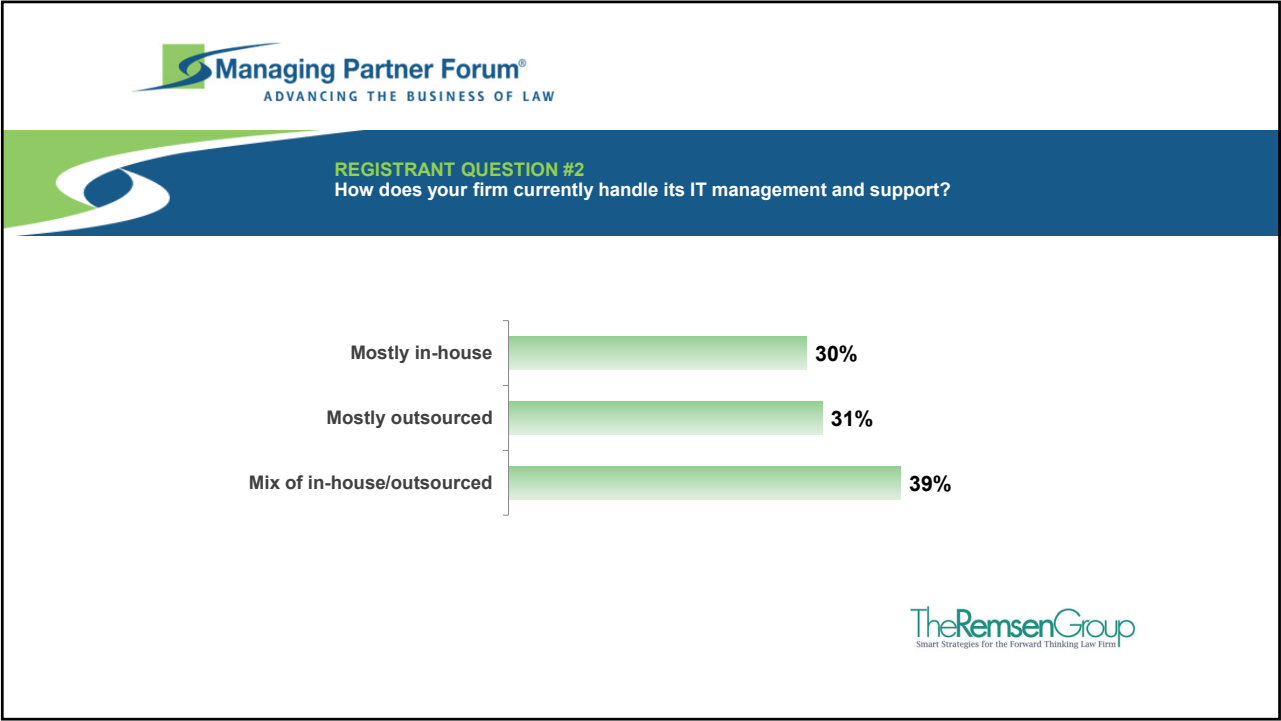
- **The Latest Trends in Law Firm Technology**
- 120 Managing Partners and Law Firm Leaders
- Registrant Survey Results and Audience Polling Questions
- On-Demand Recording, Handout Materials
- Your Feedback on Today's Session



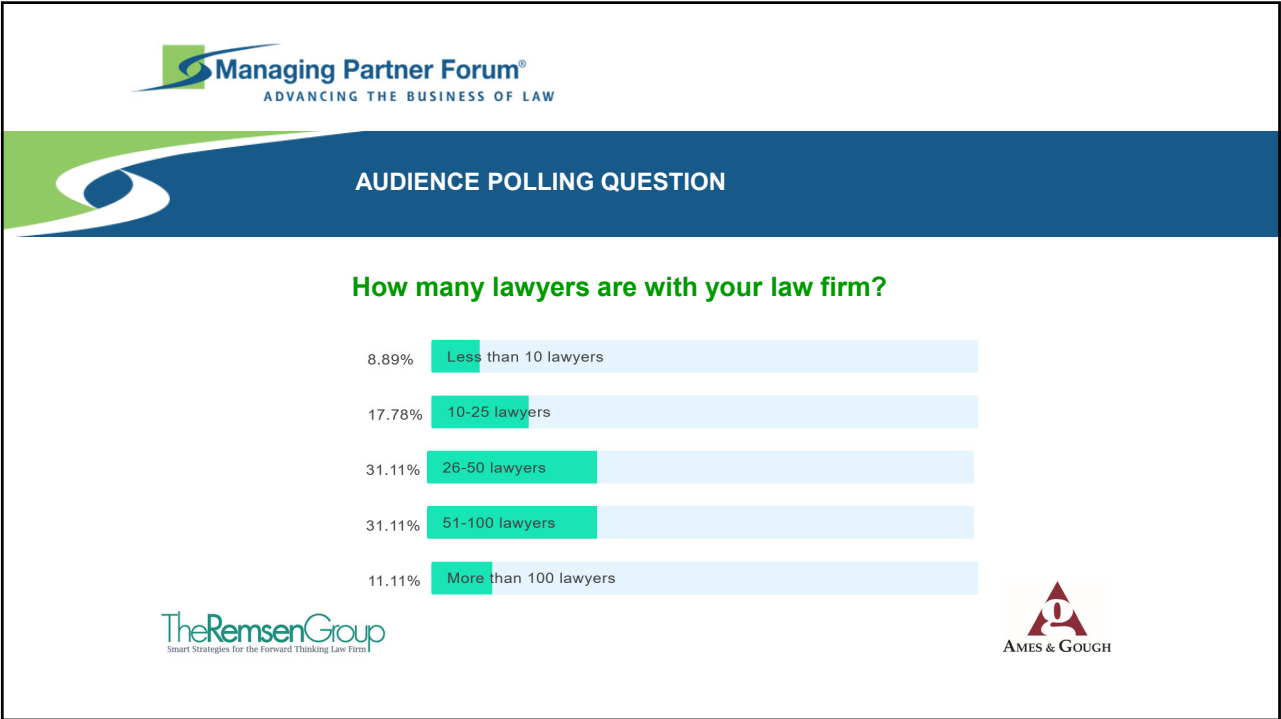
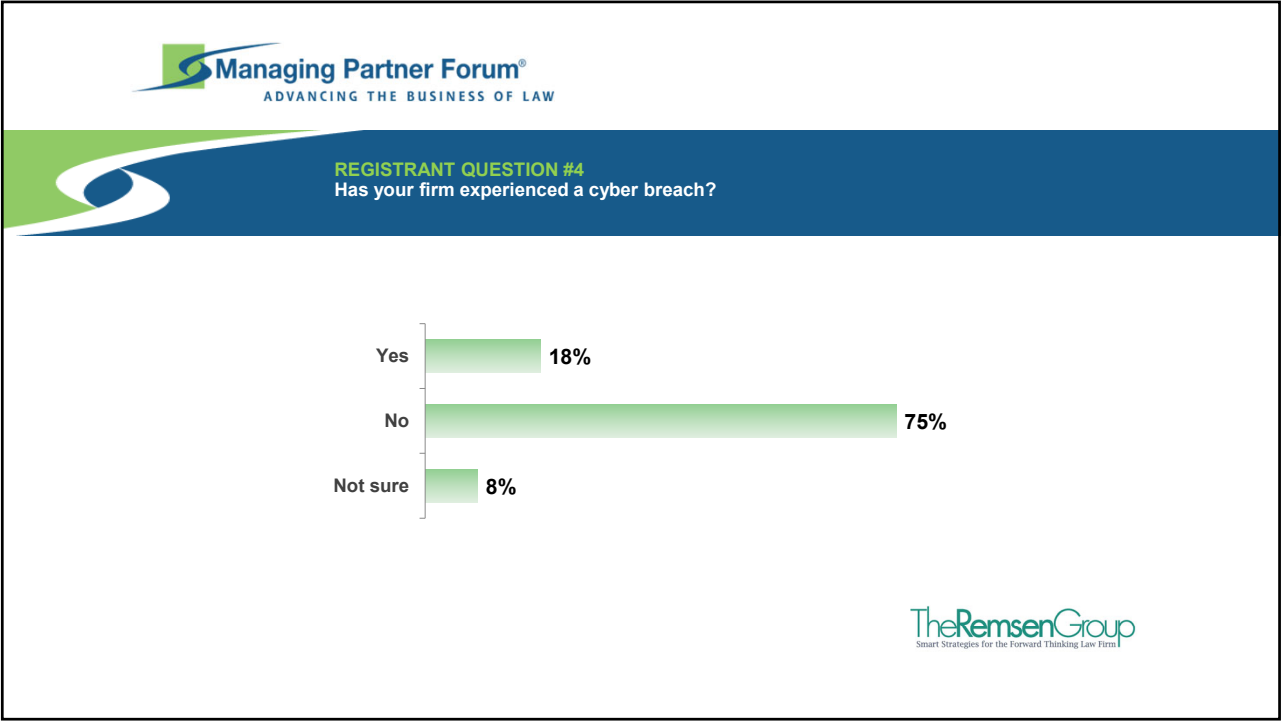
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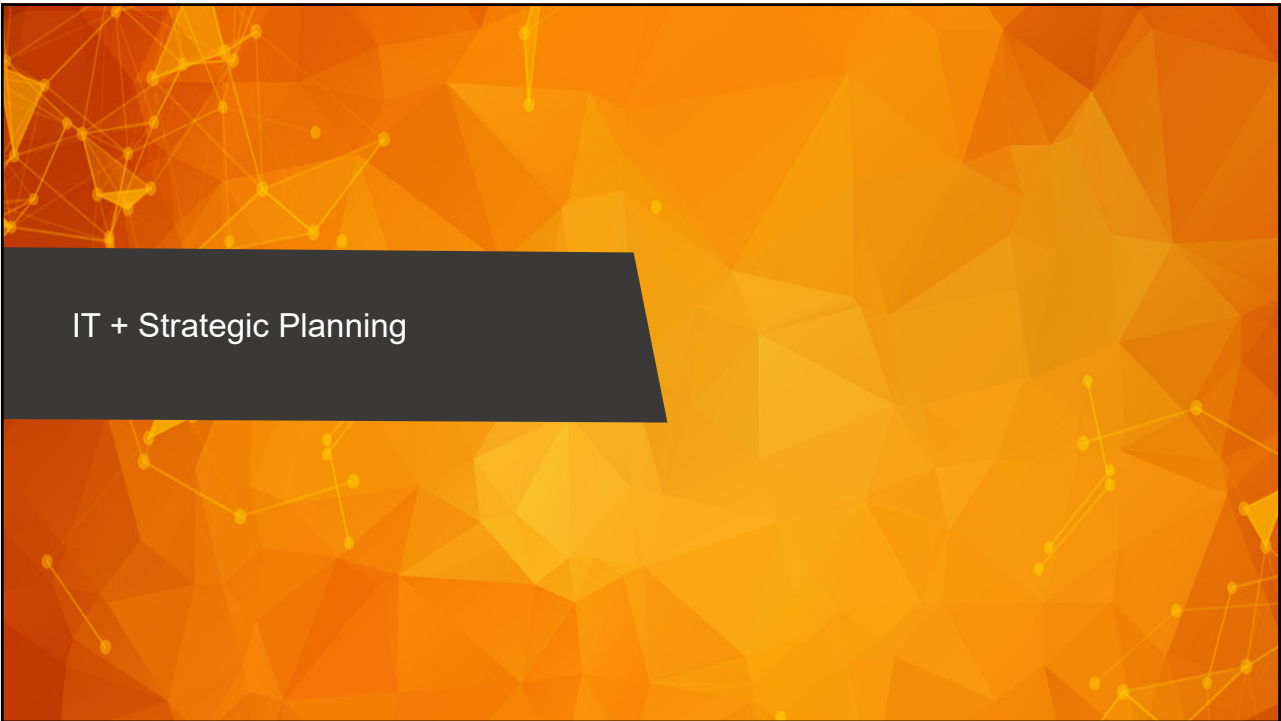
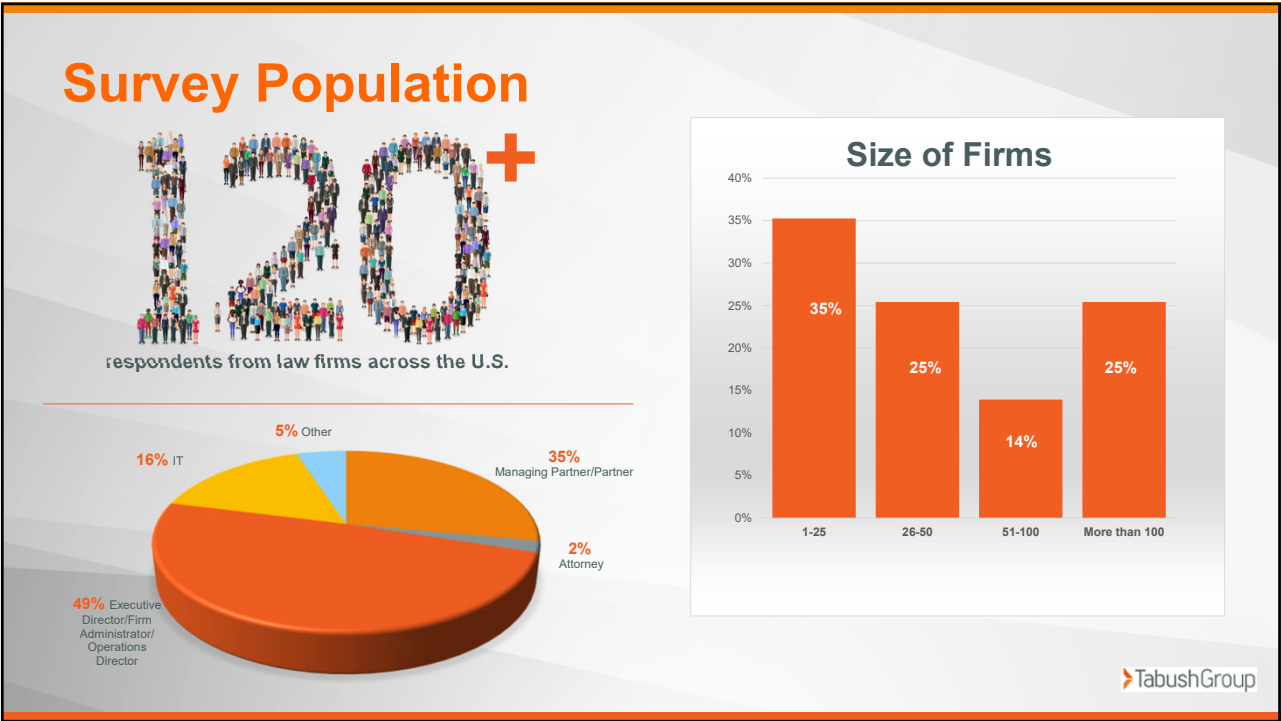
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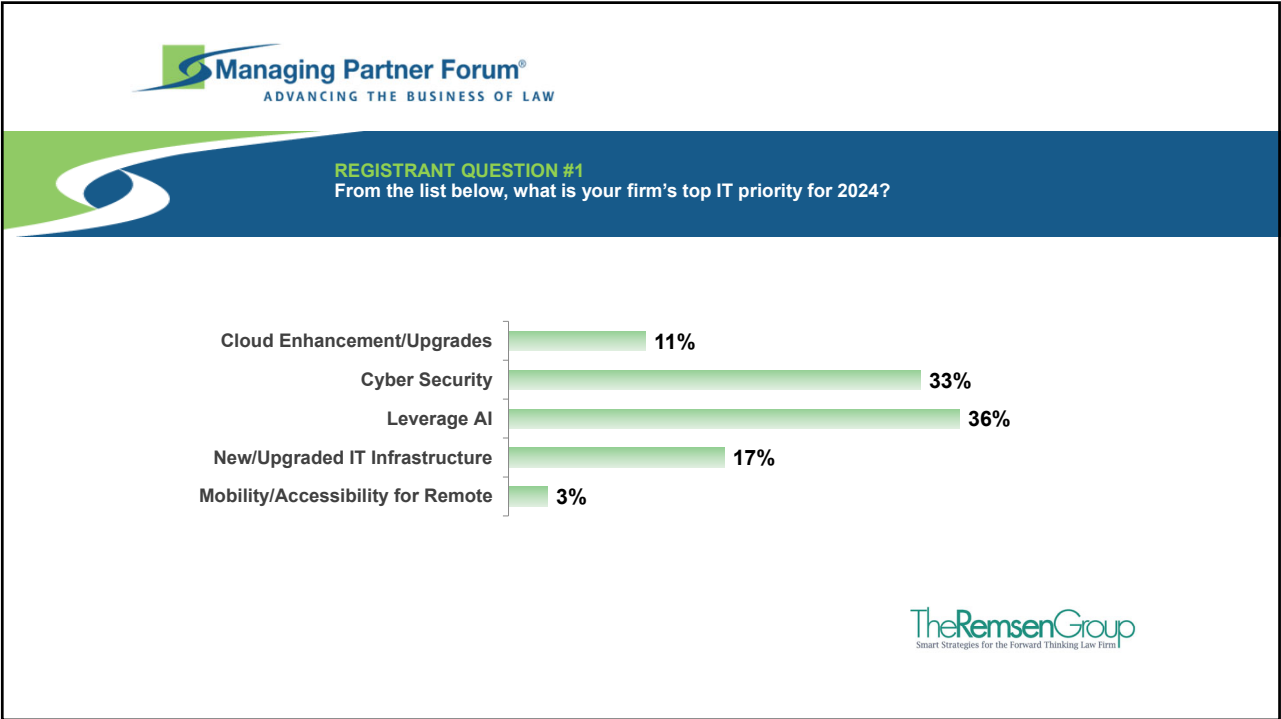
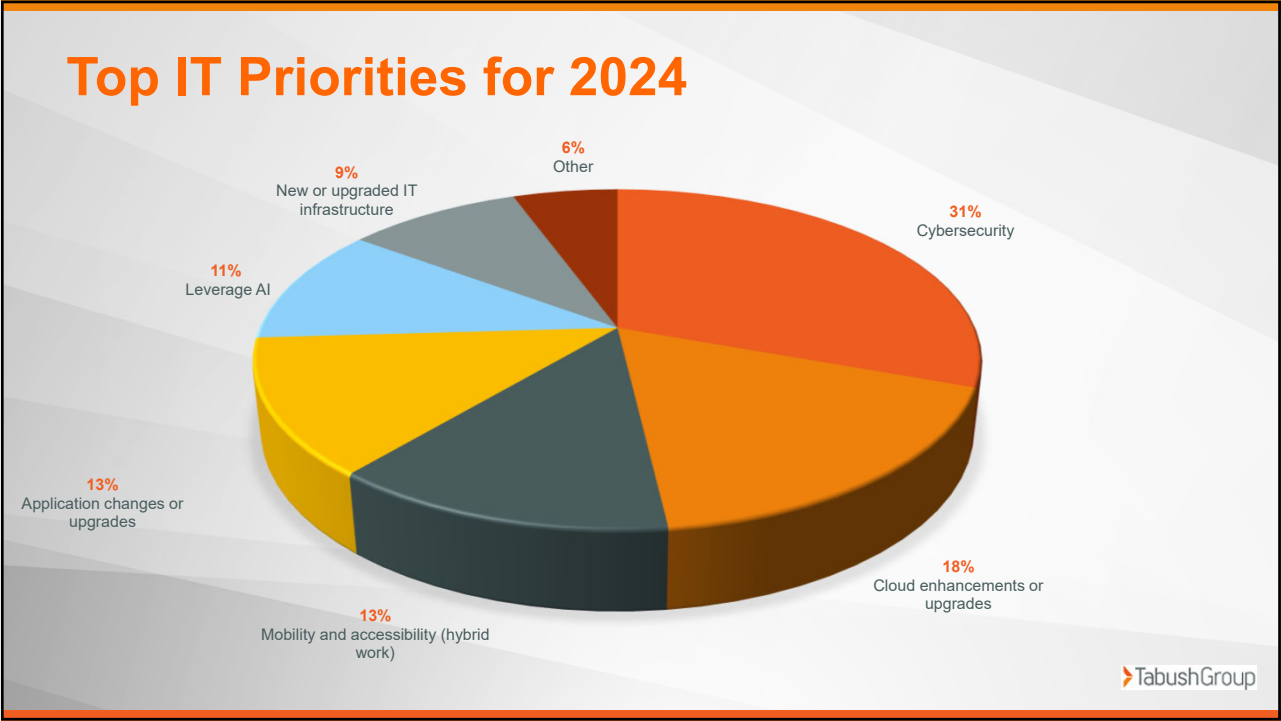
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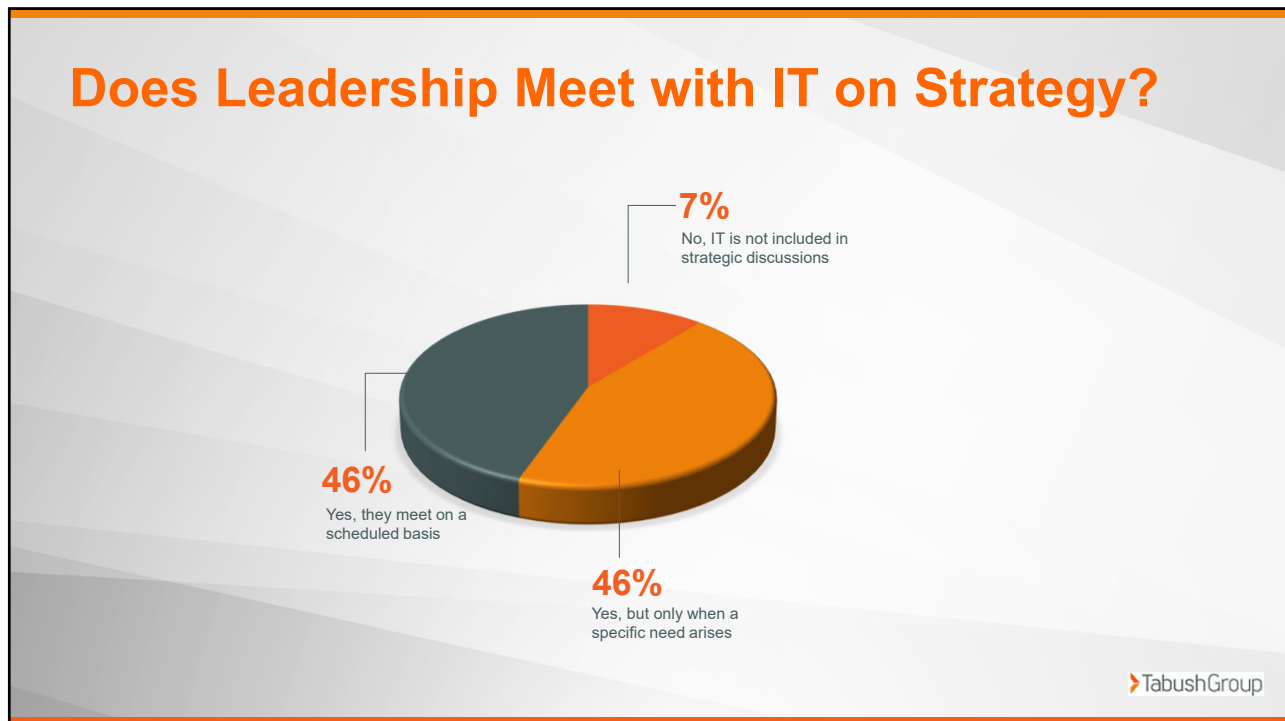
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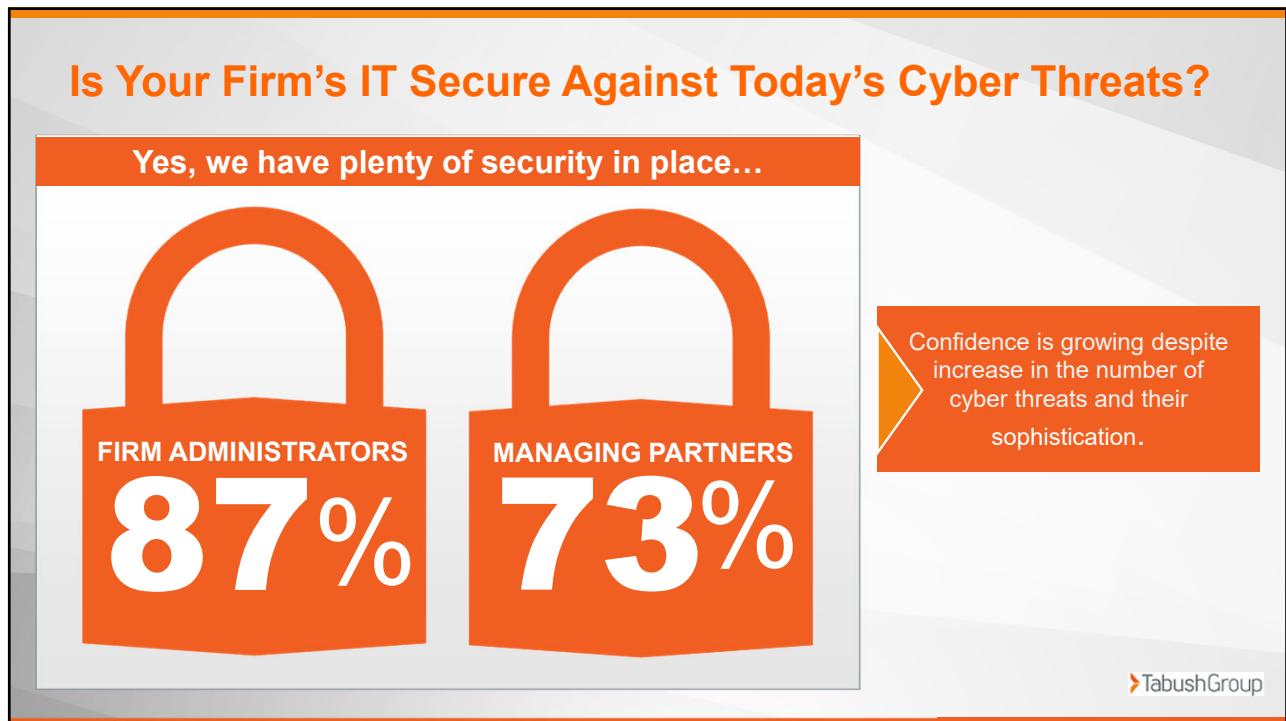
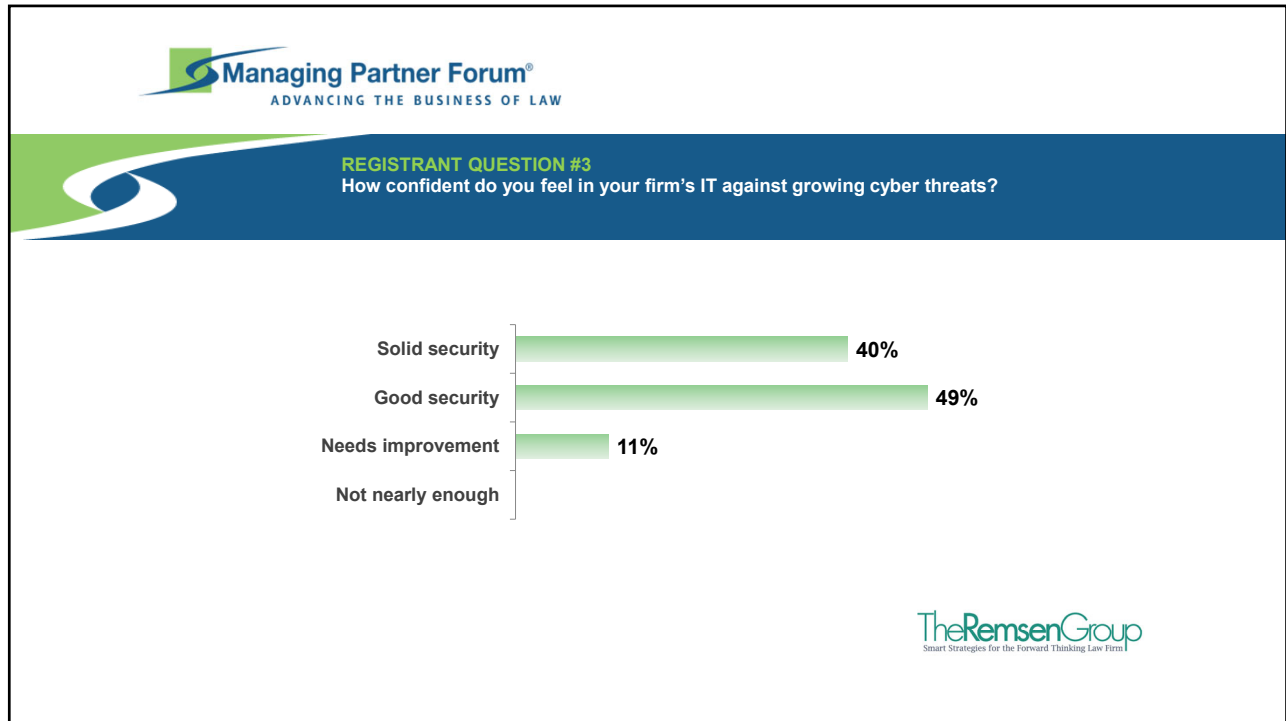


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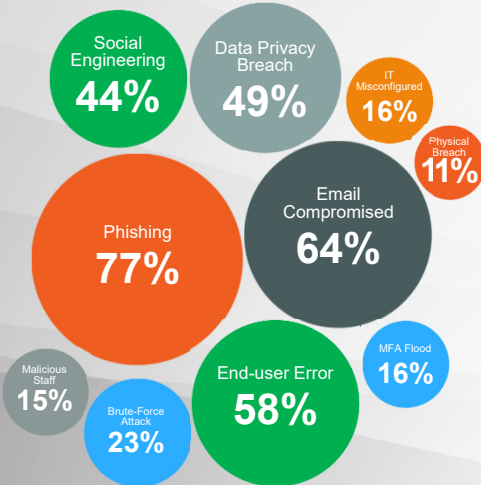


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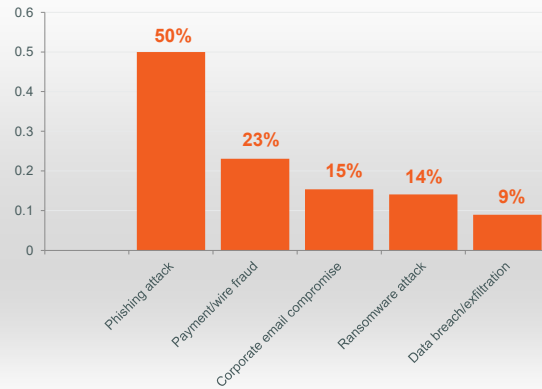


### Cyber Concerns Are Reality

Cybersecurity Risks Posing the Greatest Concern in 2024

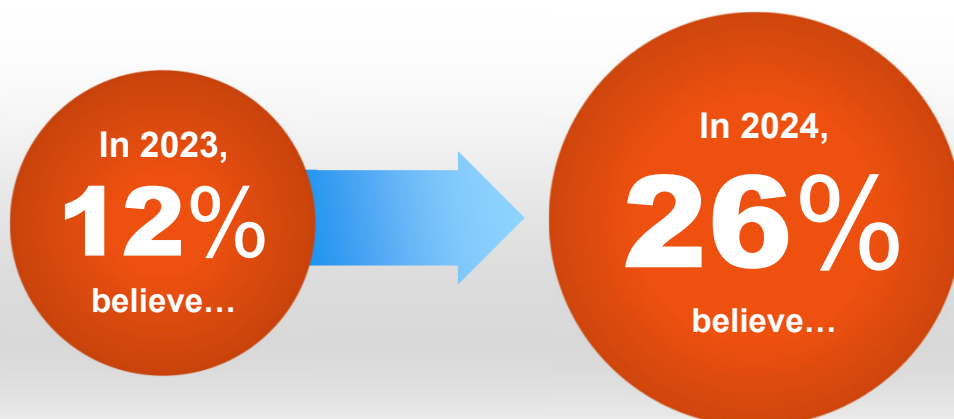


Has your firm ever experienced any of the following



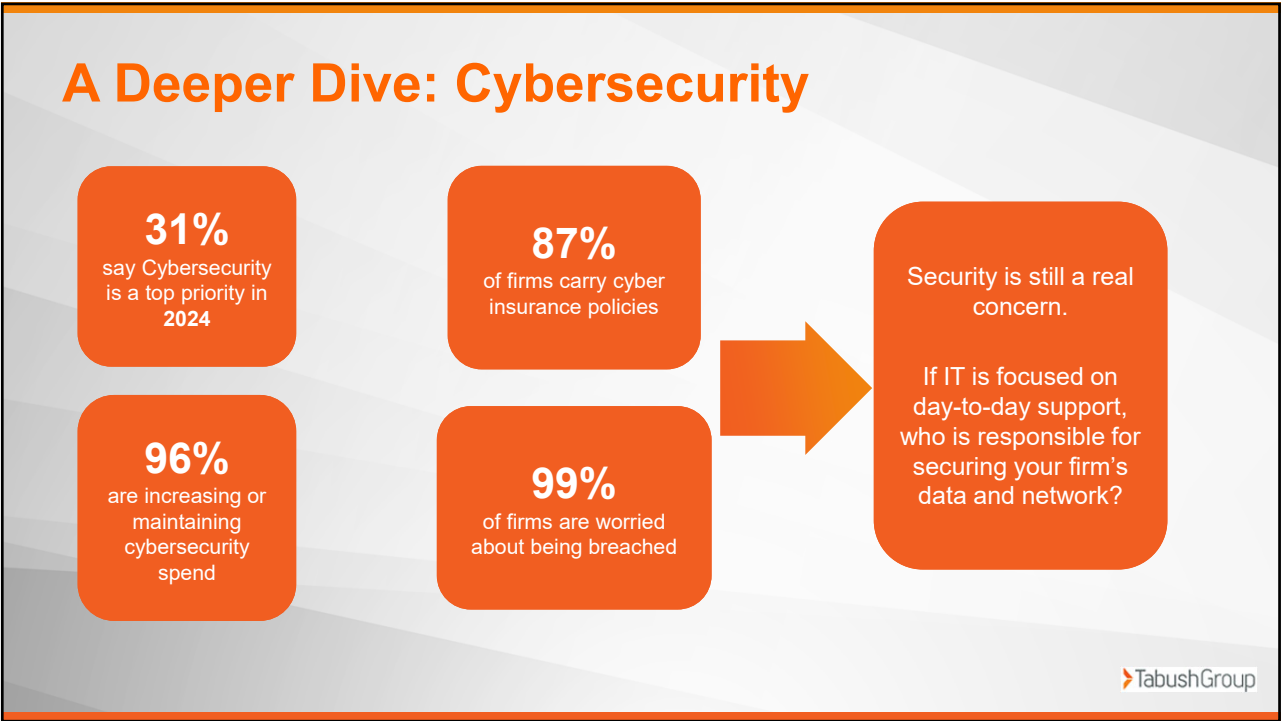
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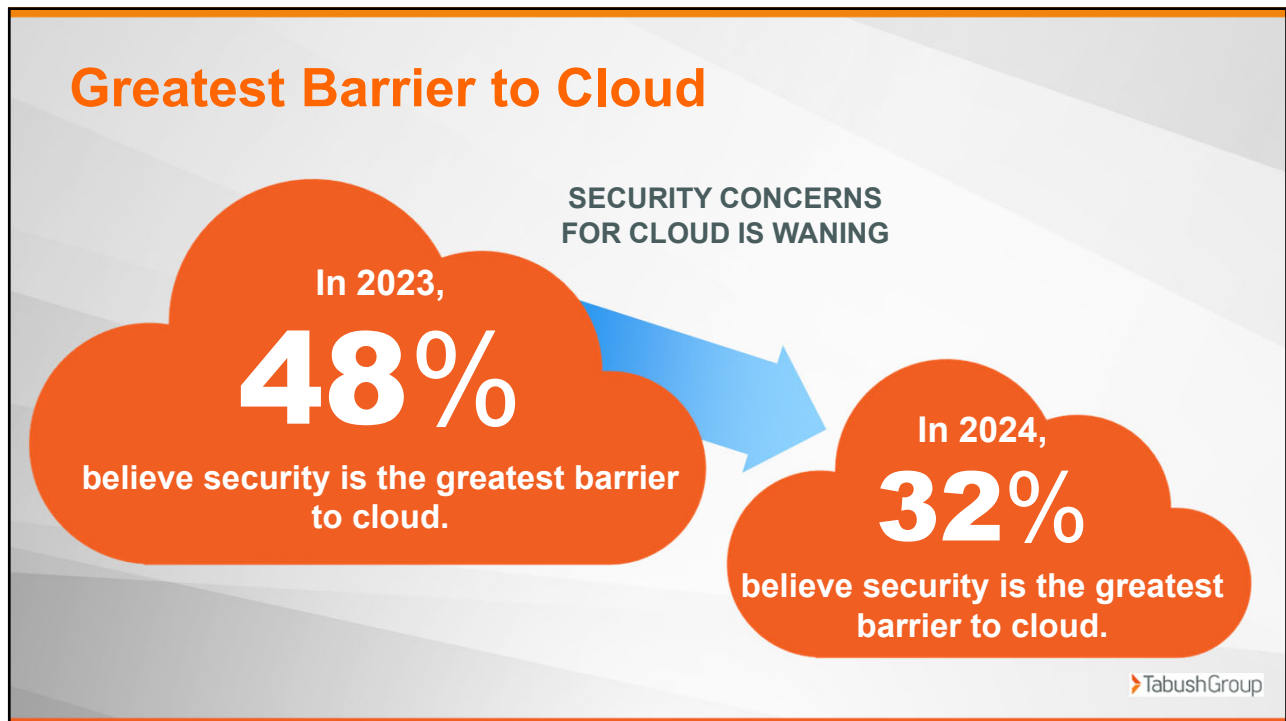
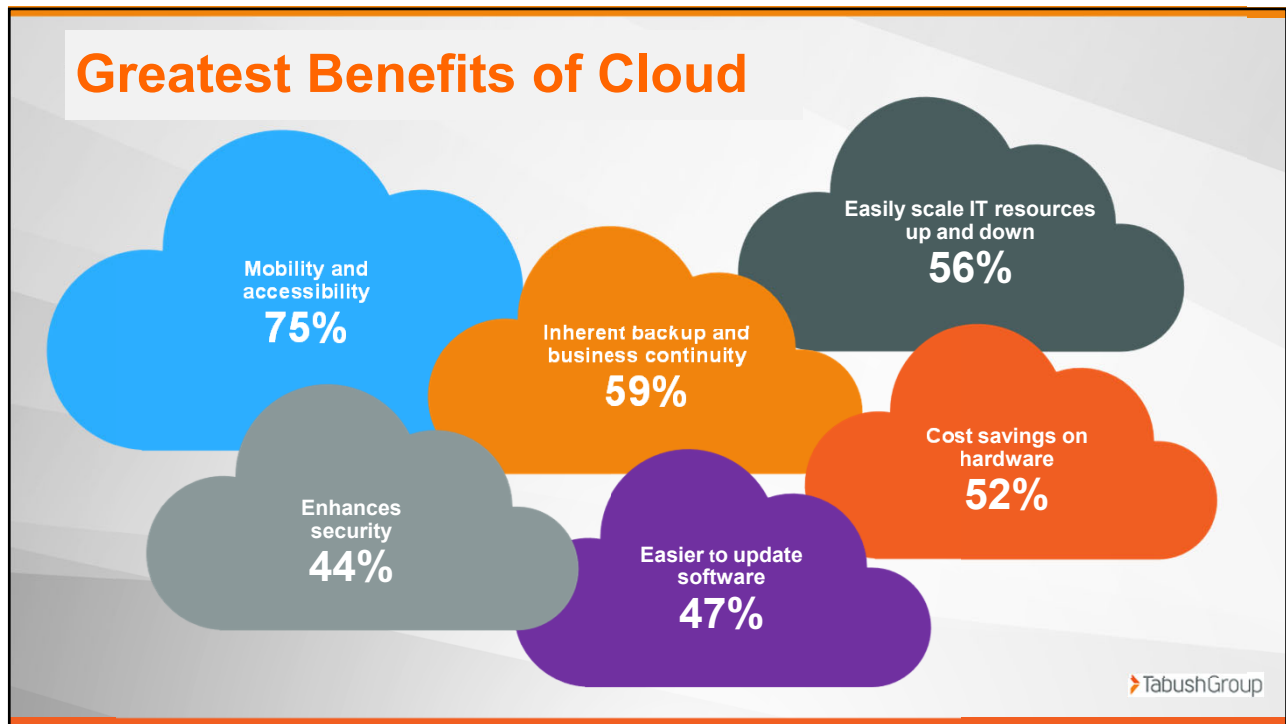
### Most Important Role for IT Team



Firm and data security is growing in importance for the IT team

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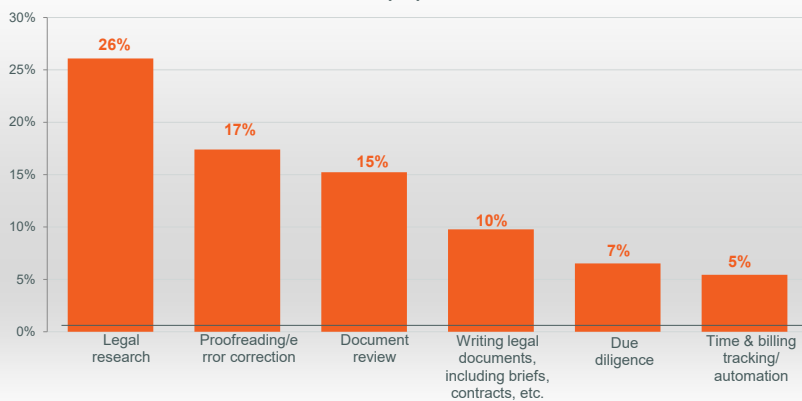


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### Emerging Technology

### Use of Artificial Intelligence

In what ways does your firm employ artificial intelligence (AI)?



*Not so fast...*

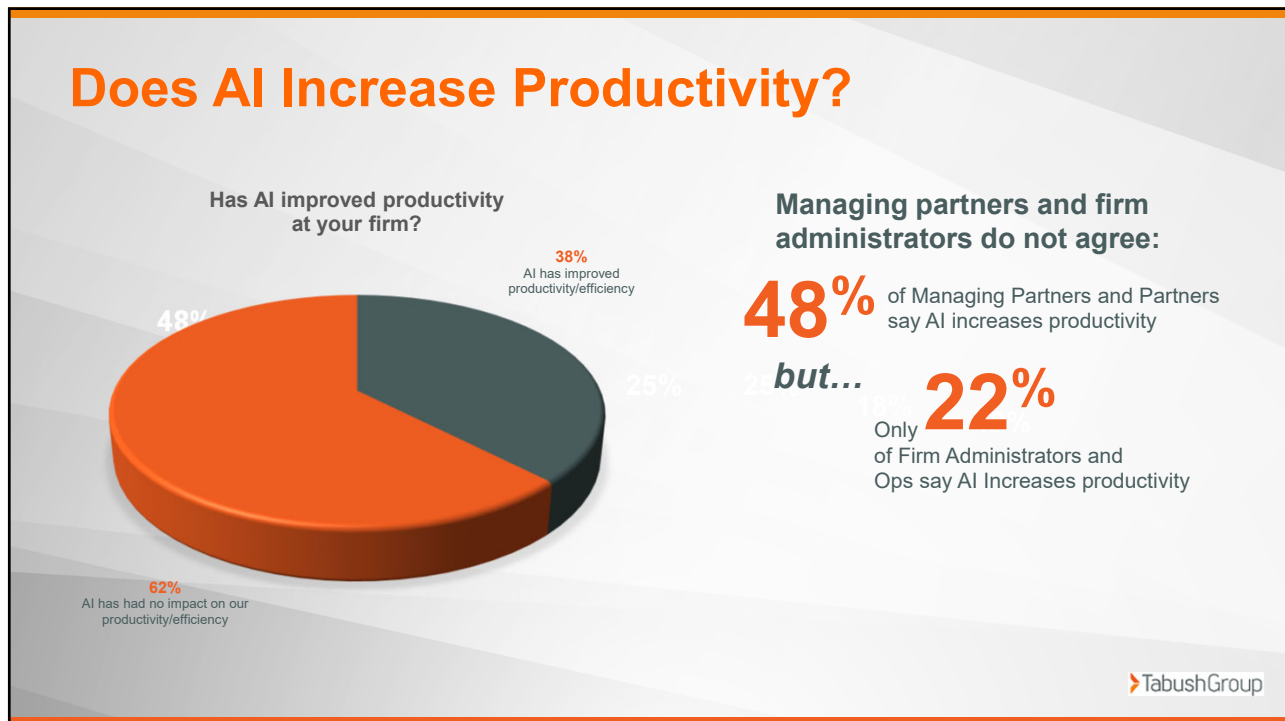
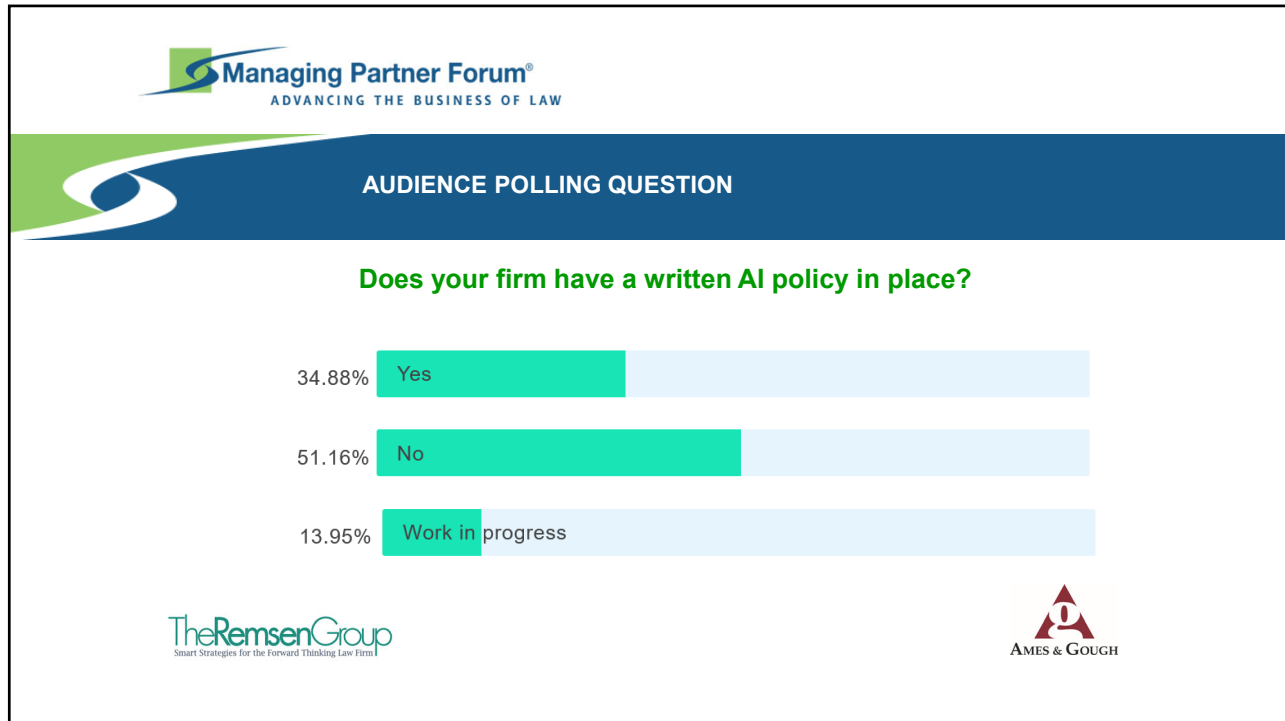
**52%** said they do not use AI at all!

*But wait because...*

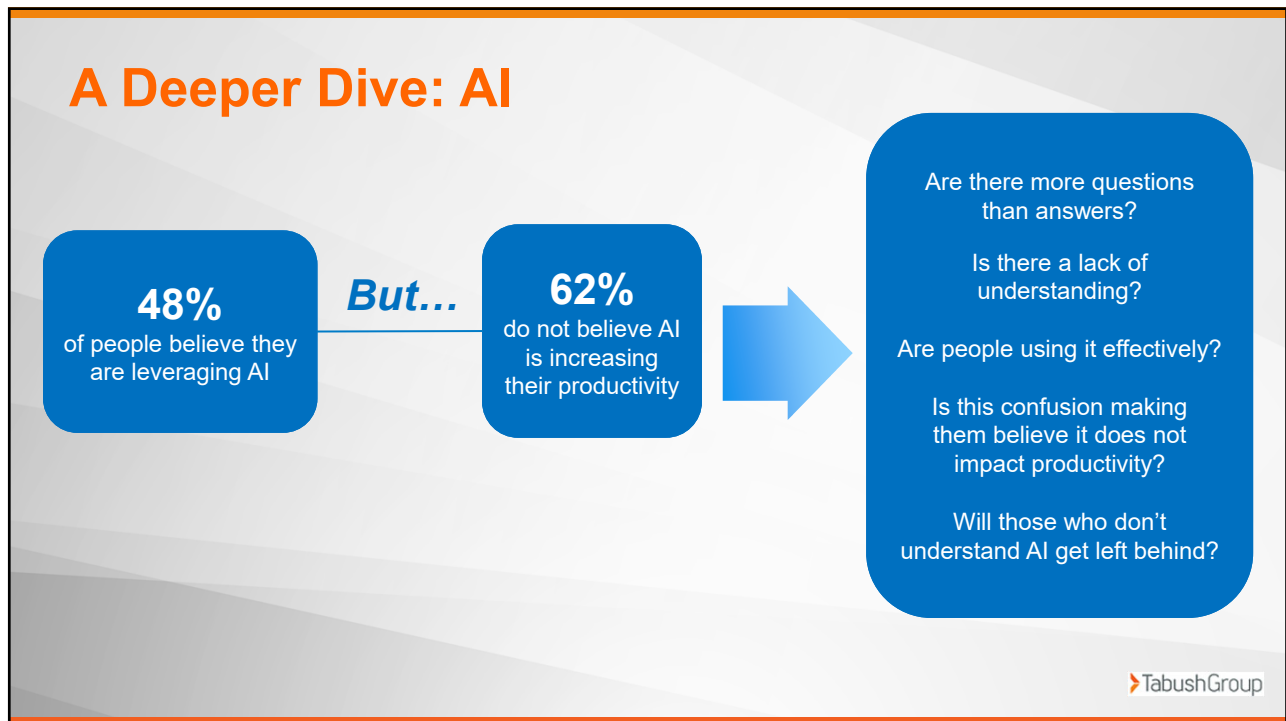
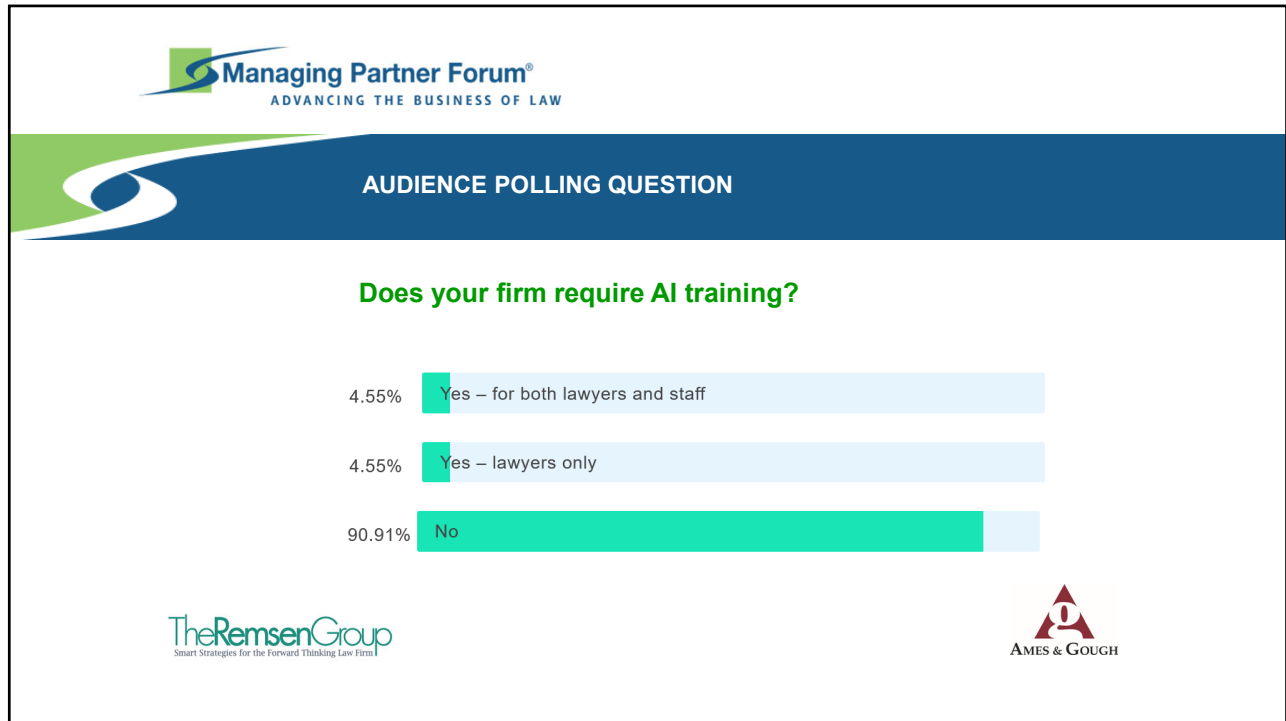
**55%** are planning to expand their use of AI in 2024!

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### Final Thoughts

- Security, security, security....and then more security!
- Even larger firms are turning to outsourced IT for their expertise
- Cloud is crucial, but there's misinformation and misunderstanding about cloud. More education is needed
- The jury is still out on AI...or is it?

## The MPF Webinar Series



### REMINDERS

- **The MPF Fall Symposium** – October 8-9, 2024, in Chicago
- Next MPF Webinar – **“Vetting Laterals Hires”** – July 17th @ 2:00pm ET \*
- On-Demand Recording, Handout Materials with Polling Results
- Your Feedback on Today’s Session
- Recap by 9Sail

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### WEBINAR RECAPS

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